



We are hiring

Would you like to be part of our dynamic, global, and growing team? South Pole Group is an energetic, global company offering comprehensive sustainability solutions and services. With offices spanning all six continents, we strive to create a sustainable society and economy that positively impacts our climate, ecosystems and communities. With our solutions, we inspire and enable our customers to create value from sustainability-related activities.

To further promote environmentally and socially responsible practices, we are currently looking to recruit a highly motivated and dedicated

Junior Portfolio Manager (100%) based in London or Stockholm

In this role you will be working in our Portfolio Management team and you are responsible for overseeing and developing business for the sales of carbon credits. You will work with our emission reduction projects and marketing teams to draft proposals in order to meet corporate CSR needs. You will participate in events to create new business opportunities and you will also be involved in coordinating trading and in the acquisition of new emission reduction projects.

Tasks and responsibilities

- Drafting written proposals for carbon credits
- Following a structured approach to introduce the services the company offers to potential clients
- Coordinate the offering process in terms of content and timeline
- Drafting framework agreements for the acquisition of new emission reduction projects
- Negotiating and drafting contracts of project deals
- Client acquisition, including attendance to exhibitions and other corporate events
- Understand client needs, gather market intelligence and identify industry trends

Your profile

- University degree in Business Administration, Economics or Environmental Science
- 2-4 years working experience in carbon markets, ideally both voluntary and compliance
- Experience in drafting proposals for offsetting strategy of private companies
- Excellent written and oral command of English. German, French or Spanish is considered a strong plus
- Ability to work autonomously as well as within a larger team
- Strong track record in meeting customer needs
- Excellent communication skills

We offer

- Work in a growing global company with a real commitment to sustainability and fighting climate change
- Excellent team spirit, work with a dedicated and enthusiastic international team around the globe
- Salary commensurate with your experience and competitive bonus structure



Please apply

If you are interested in joining a young and international team looking to make a difference to the world we would be happy to hear from you! Please send your cover letter and CV directly through our [website](#).