



We are hiring

Would you like to be part of our dynamic, global and growing team? South Pole Group is an energetic, global company offering comprehensive sustainability solutions and services. With offices spanning all six continents, we strive to create a sustainable society and economy that positively impacts our climate, ecosystems and communities. With our solutions we inspire and enable our customers to create value from sustainability-related activities.

To further promote environmentally and socially responsible practices, we are currently looking to recruit a highly motivated and dedicated

Portfolio Manager South America (80-100%) based in Medellín or Bogotá

In this role you will be working in our Portfolio Management team and you will be responsible for overseeing and developing business for the sales of carbon credits and renewable energy solutions. You will work closely with our Emission Reduction Projects and Marketing teams to draft proposals in order to meet clients Corporate Social Responsibility and emission reduction needs. Furthermore, you will participate in events to create new business opportunities and you will be involved in the coordination of tradings and in the acquisition of new emission reduction projects.

Tasks and responsibilities

- Draft written proposals for carbon credits
- Introduce South Pole Group's services to potential clients
- Coordinate the offering process in terms of content and timeline
- Draft framework agreements for the acquisition of new emission reduction projects
- Negotiate and draft project deals contracts
- Oversee running clients contracts and support in the delivery and accounting processes
- Client acquisition, including attendance to exhibitions and other corporate events
- Understand clients needs, gather market intelligence and identify industry trends

Your profile

- University degree (B.Sc. or M.Sc.) in Business Administration, Economics, Environmental Science or similar
- 2-4 years working experience in carbon or environmental markets, ideally both voluntary and compliance
- Experience in drafting proposals for offsetting strategies of private companies
- Excellent written and oral command of Spanish and English. Portuguese or French skills are considered a plus
- Ability to work autonomously as well as within a larger team
- Strong track record in meeting customer needs
- Excellent communication skills
- Colombian citizenship is preferred



We offer

- Work on the cutting edge of new relevant environmental markets (Sistema PSA, Impuesto de Carbono, comercio de emisiones internacional)
- Work in a growing global company with a real commitment to sustainability and fighting climate change
- Excellent team spirit, work with a dedicated and enthusiastic international team around the globe
- Salary commensurate with your experience and competitive bonus structure

Please apply

If you are interested in joining a young and international team looking to make a difference to the world we would be happy to hear from you! Please send your cover letter and CV directly through our [website](#).