



We are hiring

Would you like to be part of our dynamic, global and growing team? South Pole is an energetic, global company offering comprehensive sustainability solutions and services. With offices spanning all six continents, we strive to create a sustainable society and economy that positively impacts our climate, ecosystems and communities. With our solutions we inspire and enable our customers to create value from sustainability-related activities.

To further promote environmentally and socially responsible practices, we are currently looking to recruit a highly motivated and dedicated

Junior Portfolio Manager (100%) based in Amsterdam, London or Stockholm

In this role you will be part of our Portfolio Management team, responsible for overseeing and developing business for the sales of carbon credits and Renewable Energy Certificates (RECs). You will work in coordination with our Projects and Marketing teams to draft proposals in order to meet corporate CSR needs. In addition, you will participate in different events with the objective to create new business opportunities. You will also be involved in coordinating trading and acquisition of new projects generating carbon credits and Renewable Energy Certificates (RECs).

Tasks and responsibilities

- Draft written proposals for carbon credits and Renewable Energy Certificates (RECs)
- Follow a structured approach to introduce the services the company offers to potential clients
- Coordinate the offering process in terms of content and timeline
- Draft framework agreements for the acquisition of new emission reduction projects
- Negotiate and draft contracts for trading project deals
- Client acquisition, including attendance to exhibitions and other corporate events
- Analyse client needs, gather market intelligence and identify industry trends

Your profile

- A University degree in a relevant field (e.g. Environmental Management, Sustainability) or a broader field with evidence of a focus on environmental or sustainability issues (e.g. Engineering, Business/Management/Finance) is preferred
- Knowledge of carbon and/or Renewable Energy (RE) products and markets, preferably including one or more of the following:
 - Experience/understanding of project-based carbon standards, technologies and project development processes
 - Experience/understanding of Renewable Energy Certificates (RECs) and green power products and markets
 - Experience/understanding of global carbon and Renewable Energy (RE) reporting standards (e.g. CDP, GHG Protocol)
- Proven ability to build and maintain strong relationships with suppliers, clients and team members
- Investigative and creative skills
- Legal and contract management skills are a plus
- Excellent analytical skills including high level of numeracy, competency with Excel and, as an advantage, financial literacy



- Experience working with information management systems (CRM, accounting, databases, etc)
- Demonstrated belief in and commitment to climate change mitigation and broader sustainability objectives
- Excellent written and oral command of English; further languages such as German, French or/and Spanish are considered a strong plus
- National, or holder of a valid required work visa in host country

We offer

- Work in a growing global company with a real commitment to sustainability and fighting climate change
- Excellent team spirit, work with a dedicated and enthusiastic international team around the globe
- Attractive compensation and benefits package as well as exciting career opportunities

Please apply

If you are interested in joining a young and international team looking to make a difference to the world we would be happy to hear from you! Please send your application in English directly through our [website](#). If you have any questions regarding this vacancy, please contact Ms. Carmen Alvarez on +44 2037052548 or on jobs@southpole.com.