



We are hiring

Would you like to be part of our dynamic, global and growing team? South Pole is an energetic, global company offering comprehensive sustainability solutions and services. With offices spanning all six continents, we strive to create a sustainable society and economy that positively impacts our climate, ecosystems and communities. With our solutions we inspire and enable our customers to create value from sustainability-related activities.

To further promote environmentally and socially responsible practices, we are currently looking to recruit a highly motivated and dedicated

Portfolio Manager (100%) based in Amsterdam, London or Stockholm

In this role you will be part of our Portfolio Management team, responsible for overseeing and developing business for the sales of carbon credits and Renewable Energy Certificates (RECs). You will work in coordination with our Projects and Marketing teams to draft proposals in order to meet corporate CSR needs. In addition, you will participate in events with the objective to create new business opportunities. You will also be involved in coordinating trading and acquisition of new projects generating carbon credits and Renewable Energy Certificates (RECs).

Tasks and responsibilities

- Identify, evaluate and purchase carbon credits and Renewable Energy Certificates (RECs), including handling the associated contract and financial management
- Draft written proposals for carbon credits and Renewable Energy Certificates (RECs)
- Collaborate with the Project Management team to optimise the delivery of projects
- Develop and maintain a network of suppliers
- Work closely with suppliers to obtain the best projects at competitive prices, and to identify and develop customised solutions for clients
- Provide information about products, projects, and processes to clients and staff, to support sales and marketing activities
- Manage and enhance systems for project information capture, storage and internal dissemination
- Understand client needs, gather market intelligence and identify industry trends

Your profile

- A University degree in a relevant field (e.g. Environmental Management, Sustainability) or a broader field with evidence of a focus on environmental or sustainability issues (e.g. Engineering, Business/Management/Finance) is preferred
- Previous work experience and knowledge of carbon and/or Renewable Energy (RE) products and markets, preferably including:
 - Experience/understanding of project-based carbon standards, technologies and project development processes
 - Experience/understanding of Renewable Energy Certificates (RECs) and green power products and markets
 - Experience/understanding of global carbon and Renewable Energy (RE) reporting standards (e.g. CDP, GHG Protocol)
- Proven commercial acumen and ability to negotiate purchase contracts
- Proven ability to build and maintain strong relationships with suppliers, clients and team members



- Excellent written and verbal communication skills including ability to translate technical information appropriately for non-technical audiences such as clients or our Sales team
- Investigative and creative skills
- Legal and contract management skills are an advantage
- Excellent analytical skills including high level of financial literacy, numeracy and competency with Excel
- Experience working with information management systems (CRM, accounting, databases, etc)
- Demonstrated belief in and commitment to climate change mitigation and broader sustainability objectives
- Excellent written and oral command of English; further languages such as German, French or/and Spanish are considered a strong plus
- National, or holder of a valid required work visa in host country

We offer

- Work in a growing global company with a real commitment to sustainability and fighting climate change
- Excellent team spirit, work with a dedicated and enthusiastic international team around the globe
- Attractive compensation and benefits package as well as exciting career opportunities

Please apply

If you are interested in joining a young and international team looking to make a difference to the world we would be happy to hear from you! Please send your application in English directly through our [website](#). If you have any questions regarding this vacancy, please contact Ms. Carmen Alvarez on +44 2037052548 or on jobs@southpole.com.