



We are hiring

Would you like to be part of our dynamic, global and growing team? South Pole is an energetic, global company offering comprehensive sustainability solutions and services. With offices spanning all six continents, we strive to create a sustainable society and economy that positively impacts our climate, ecosystems and communities. With our solutions we inspire and enable our customers to create value from sustainability-related activities.

To further promote environmentally and socially responsible practices, we are currently looking to recruit a highly motivated and dedicated

Land Use Impact Fund Manager (60-100%) based in Zurich or Amsterdam

As part of the newly launched Funds & Platform team at South Pole, you will focus on developing an innovative funding platform for the corporate sector, public donors and other investors that seek to impact sustainable land use, particularly in global supply chains. You will take ownership for all assigned proposals/mandates and will be responsible for the effective implementation and operation of innovative platforms and funds, including financial and risk management as well as the associated network coordination and external outreach. If you are enthusiastic professional with an understanding in financial industry as well as land use and forestry, then we are looking for you!

Tasks and responsibilities

- Development of a new land use impact fund, including fundraising and deal pipeline due diligence
- Oversee the development of winning proposals to acquire new land use funds and platforms mandates in Europe and globally
- Develop new business opportunities in the area of innovative land use and forestry funds and platforms
- Manage funds and platforms mandates on sustainable land use and forestry and supervise teams as part of these mandates
- Develop and maintain strong partnerships with relevant stakeholders such as investors, asset managers, regulators, data providers, and government officials

Your profile

- A Master's degree or equivalent, ideally with some post-graduate work in forestry, agriculture, environmental sciences, finance, or sustainability-related disciplines
- 6-10 years of relevant work experience in financial industry consultancy, investments, research and/or business development
- Previous experience of managing internal and/or external collaborators on specific financial sector projects/ and/or collaborative action platform / finance mandates
- Demonstrable expertise with land use and forestry, sustainable finance, impact investing and/or Environment, Social and Governance (ESG) related topics
- Track record of acquiring and/or managing budgets of over 250k EUR in size
- Excellent oral and written command of English, professional proficiency in other national or regional languages is an advantage
- Proven ability to create high quality written documents (proposals and deliverables) in English



- Strong technical and financial expertise on investments, project implementation and business development
- Commercial skills and good business sense to be able to identify and seize opportunities in a fast-paced and competitive market environment
- Network with financial industry, land use projects, potential clients (including corporates) and other relevant stakeholders
- National, or holder of a valid permit

We offer

- Excellent team spirit
- Be part of a growing and multicultural company
- Work experience in a leading sustainability consultancy firm with the opportunity to work with a wide range of experts from a broad range of sustainability fields
- Work autonomously as well as within a large and international team

Please apply

If you are interested in joining a young and international team looking to make a difference to the world we would be happy to hear from you! Please send your cover letter and CV directly through our [website](#). If you have any questions regarding this vacancy, please contact Ms. Wiesendanger on +41 43 501 35 50 or on jobs@southpole.com.