



We are hiring

Would you like to be part of our dynamic, global and growing team? South Pole is an energetic, global company offering comprehensive sustainability solutions and services. With offices spanning all six continents, we strive to create a sustainable society and economy that positively impacts our climate, ecosystems and communities. With our solutions we inspire and enable our customers to create value from sustainability-related activities.

To further promote environmentally and socially responsible practices, we are currently looking to recruit a highly motivated and dedicated

Senior Sourcing Manager, Asian Projects (100%) based in Jakarta or Bangkok

South Pole has built a solid reputation for developing and mobilising finance for a wide range of projects around the world to reduce greenhouse gas emissions. In this role, you will be responsible for screening, planning, coordinating and growing our Asian project portfolio. You will be reporting directly to the Head of International Sourcing and will closely collaborate with the International Heads of Projects in Bangkok, Beijing, and Medellin in order to ensure an efficient and effective implementation of South Pole's sourcing strategies.

Tasks and responsibilities

- Structuring and sourcing new projects that are eligible for carbon finance, especially community-based projects, forest conservation projects and renewable energy projects
- Coordination of new potential in-setting projects and projects aimed at reducing supply chain emissions from commodities delivered to South Pole's corporate clients
- Drive business development, including targeted business meetings, leading pitching sessions, financial analysis and liaising with clients
- Proactive networking with relevant organisations including potential project owners, multilaterals, public-private entities, government agencies, NGOs/foundations, banks etc.
- Attending relevant gatherings and conferences and expanding the existing network
- Ensure an efficient and effective implementation of South Pole's sourcing strategies in close collaboration with the Heads of Projects in Bangkok, Beijing and Medellin, the Head of International Sourcing and the Head of Project Development
- Efficient and effective resource planning to optimize sourcing activities
- Support in the acquisition of new consultancy assignments in the area of carbon and renewable energy projects, such as full cycle project development services, climate policy analysis and market analysis

Your profile

- University degree in Business Administration, Economics, Environmental Science or another relevant field
- 5 to 8 years work experience, preferably in the area of carbon project development and/or community-based projects
- In-depth knowledge of carbon credits, carbon standards and carbon project development, preferably including experience and understanding of community-based projects like clean cookstoves, water purification, and/or solar home systems
- Knowledge of forest carbon projects including REDD+ and restoration



- Track record of project development in Asia preferred

We offer

- Excellent team spirit
- Be part of a growing and multicultural company
- Work experience in a leading sustainability consultancy firm with the opportunity to work with a wide range of experts from a broad range of sustainability fields
- Work autonomously as well as within a large and international team

Please apply

If you are interested in joining a young and international team looking to make a difference to the world we would be happy to hear from you! Please send your cover letter and CV directly through our [website](#). If you have any questions regarding this vacancy, please contact us on jobs@southpole.com.