



We are hiring

Would you like to be part of our dynamic, global and growing team? South Pole is an energetic, global company offering comprehensive sustainability solutions and services. South Pole acts today 'for a better tomorrow'. With offices all around the globe, we accelerate the transition to a climate-smart society. Our vision is "Climate Action for All": We inspire and enable our customers to create value from sustainability-related activities.

To further promote environmentally and socially responsible practices, we are currently looking to recruit a highly motivated and dedicated

Consultant Carbon Markets (100%) based in Sydney or Melbourne, Australia

South Pole is looking for a 'Consultant Carbon Markets' to join the team at one of its offices in Australia (Sydney or Melbourne). You would work on client mandates, assess project opportunities and carry out carbon market consultancy related work. You will be expected to be comfortable interacting with carbon market clients and have a good understanding of the regulatory context of carbon markets in Australia. If you are someone that has a good understanding and overall knowledge of carbon products and markets, including project-based carbon standards, Greenhouse Gas accounting methodologies, technologies and project development processes, we are looking for you!

Tasks and responsibilities

- Support business development and be involved in writing compelling proposals and contract preparation, as a carbon market expert
- Analyse client needs, gather market intelligence and identify industry trends
- Advise and provide technical leadership on consulting mandates
- Lead and draft/structure written proposals and final deliverables for the voluntary carbon market according to the clients expectation and needs
- Coordinate with the projects and consultancy teams for necessary technical contents, data, calculations and analytics;
- Draft framework agreements for the acquisition of new emission reduction projects
- Coordinate the offering process in terms of resources, content and timeline
- Proactively share know-how and market feedback within the company
- Participate in targeted client communication and joint marketing activities
- Participate in client meetings, conferences and trade shows

Your profile

- A University degree in a relevant field such as Environmental Management, Sustainability, or a broader field with evidence of a focus on environmental or sustainability issues in Engineering, Business/Management/Finance is preferred
- 3-5 years experience in environmental markets, particularly in carbon markets
- Good understanding of carbon products and markets, including project-based carbon standards, technologies and project development processes



- Experience working on tenders and complex offers to clients
- Experience working with multidisciplinary teams and practices from different (multicultural) backgrounds; understanding the dynamics working with different teams from different geographies
- Experience working in international teams is an advantage
- Demonstrated belief in and commitment to climate change mitigation and broader sustainability objectives
- Excellent analytical skills including a high level of numeracy, competency with Excel and, as an advantage, financial literacy
- Language skills: Excellent written and oral command of English
- Experience working with information management systems (CRM, accounting, databases, etc.) preferred
- National, or holder of a valid required work visa in Australia

We offer

- Work in a growing global profit for purpose company with a real commitment to sustainability and fighting climate change
- Excellent team spirit, work within a large and international teams of sustainability passionate professionals
- The opportunity to work with a culturally diverse team based around the world

Please apply

If you are interested in joining a young and international team looking to make a difference to the world we would be happy to hear from you! Please send your cover letter and CV directly through our [website](#). If you have any questions regarding this vacancy, please contact us on jobs@southpole.com.