



We are hiring

Would you like to be part of our dynamic, global and growing team? South Pole is an energetic, global company offering comprehensive sustainability solutions and services. South Pole acts today 'for a better tomorrow'. With offices all around the globe, we accelerate the transition to a climate-smart society. Our vision is "Climate Action for All": We inspire and enable our customers to create value from sustainability-related activities.

To further promote environmentally and socially responsible practices, we are currently looking to recruit a highly motivated and dedicated

Head of Green Products (100%)

based in Amsterdam, London, Stockholm, Zurich, Berlin, Frankfurt, New York or Sydney

This person should be an inspiring and passionate thought leader to unleash the full power of our existing Green Products team and continue to build on our market successes for the years ahead. As mentioned above, Green Products are solutions for our corporate clients that help them engage with their end clients via built-in environmentally friendly products and services. You will lead the Green Products practice where you will be responsible for product and strategy development, proposal development, ensuring commercial viability of the engagements, as well as overseeing efficient implementation and quality control.

Tasks and responsibilities

- Develop the products of the Green Products practice
- Provide supervision, guidance and technical leadership in international consulting mandates, from the proposal to the implementation phases
- Lead and directly manage small consultant teams
- Set up, manage and develop processes and frameworks within Green Products, ensuring aligned methodology and high standard of deliverables in line with international standards in South Pole across the globe
- Create and manage information materials on the Green Products services for the Key Account Management and Business Development teams
- Lead and initiate initiatives in order to improve Green Products within South Pole
- Act as an interface towards other products lines, Marketing, Head of Operations etc, representing the Green Products practice
- Accommodate on-boarding of new team members - e.g. arrange standard training plans and keep updated training material with you
- Support KAMs and regional leads in team composition as well as technical topics on Green Products
- Participate in business strategy and leadership relevant internal discussions to well position our corporate consulting activities within South Pole's overall business and offering
- Establish and manage the practice budget
- Ensure that South Pole has the resources to deliver in the practice. This includes participating in hiring process and contribute to staff development
- Coordinate and chair meetings of your practice group to ensure knowledge transfer and building a practice team spirit



Your profile

- A university degree, ideally in Environmental Sciences or Engineering, Business Management, Economics or other sustainability or business-related disciplines
- At least 7 years of relevant work experience in the corporate sector at least partly in business development or marketing
- Profound understanding of and experience with structuring of IT developments, to ensure seamless cooperation with our digital infrastructure team
- Sound understanding of environmental sustainability challenges in multinational companies
- Business development and commercial skills to be able to identify and seize opportunities in a challenging and competitive market environment
- Leadership and strategic management experience
- Experienced project manager in a multi-stakeholder and multi-geography/international context
- Proven knowledge and network in the relevant fields and region
- Experience managing a team
- Excellent written and oral command of English, other languages, especially German and French are a plus
- National, or holder of a valid required work visa in host country

We offer

- Working in a growing global profit for purpose company with a real commitment to sustainability and fighting climate change
- Excellent team spirit, work within a large and international team of sustainability passionate individuals
- The opportunity to work with and support a culturally diverse team based around the world

Please apply

If you are interested in joining a young and international team looking to make a difference to the world we would be happy to hear from you! Please send your cover letter and CV directly through our [website](#). If you have any questions regarding this vacancy, please contact us on jobs@southpole.com.